

Enabling Single Handed Care



PRISM MEDICAL UK



Moving, Handling and Bathing Solutions™

Working in Partnership with

University of
Salford
MANCHESTER

Research & Education

THE SCEN



The coming years will see Authorities face the immense task of supplying high standards of care on limited staff and budget resources. This comes at a time when the number of people requiring social care will increase significantly as a result of demographic changes, leaving Authorities with the worrying dilemma as to how their resources will stretch to meet such an increasing demand for care.

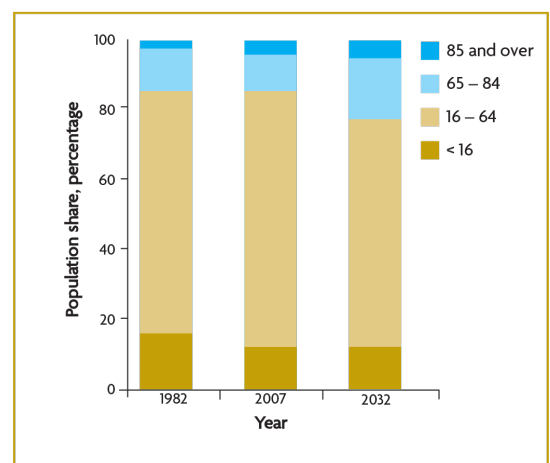
However, it is not all doom and gloom as technology and equipment for the disabled, at cost effective prices is rapidly advancing. This is providing Authorities with the opportunity to provide the same or improved standards of care utilising a single carer, subject to an individuals independent risk assessment.

Prism Medical UK has vast experience in facilitating pilot projects alongside Authorities, and we can also present the case and potential savings to Commissioners, Procurement, Prescribers and Care Managers.

Demographics - *'We are an ageing society'*

The number of people likely to need social care will increase significantly in the coming years as a result of demographic changes.

- Total population projections for the UK suggest a 31% increase over the next 50 years
- The number of people over the age of 65 is projected to increase by 65% over the next 25 years
- The projected increase in the over 65's will place extra demand on the provision of care, as over three quarters of those will require care at some point in their lives

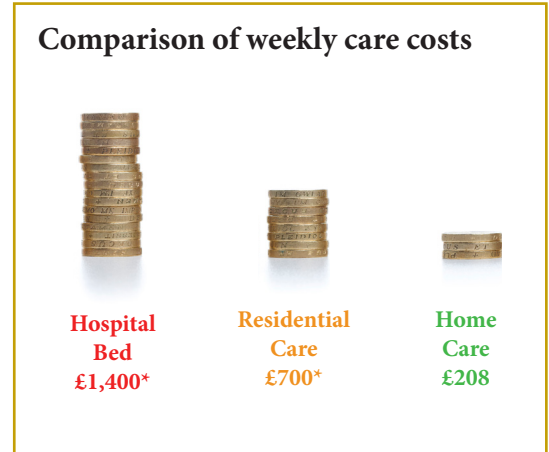


ARIO. THE REALITIES.

NHS - *'Increasing demand for services and the need to make savings'*

The number of patients treated in NHS hospitals is increasing year on year - at the same time the NHS needs to deliver significant savings.

- Older people account for 65% of NHS spending and make up the largest single group of patients using the NHS
- As a proportion of government spending, the NHS now consumes close to 20% of departmental spending
- Elderly people remaining in hospital due to a lack of more suitable care provision in the community costs the NHS £200 million per annum

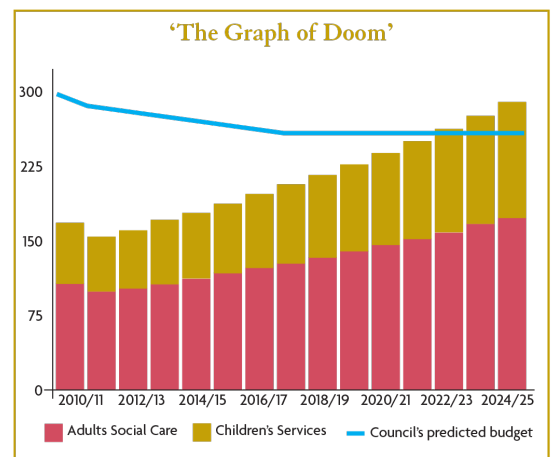


**Kings Fund data Briefing December 2011*

Local Authorities - *'Cuts to budgets and staff'*

The increasing number of people requiring support and reductions in budgets and staff requires Local Authorities to be innovative in how they deliver support.

- Local Authorities spend approx 33% of their budgets on adult care services
- Reports have shown that in 2011/12, 67.6% of those receiving social care services provided by Local Authorities were 65yrs +
- In July 2012, the UK Home Care Association reported that more than 640,000 people in the UK rely on care in their homes
- It is estimated that spending on social care will need to triple over the next 20 years to keep pace with the demand for services



Barnet Council 2012

Turn to page 4 to see the cost savings that have been achieved by councils who have implemented a single handed care model.

Single Handed Care: An I

Housing adaptations and the provision of suitable moving and handling equipment can reduce the need for two carers to assist in personal care needs. As part of a number of processes designed to improve efficiencies and deliver much needed cost savings, an increasing number of authorities are adopting the 'Single Handed Care' model to those who have been assessed as suitable for such a care package.

Prism Medical UK has vast experience in rolling out product and service packages to help work alongside Authorities who are wishing to implement single handed care.

Benefits to The Service User

- Increased empowerment
- Added independence
- Greater flexibility and dignity
- Maximising the clients personal budget and ultimately increasing their resources

Benefits to Inter-agency Working

- Approximately 40% of those reviewed in all documented studies are suitable for a reduction in their care package
- Significant cost savings to Local Authorities
- Increased skill levels of care staff

Somerset County Council Review

Background



Occupational Therapists led by Sheenagh Orchard piloted a scheme to evaluate the impact of providing additional moving and handling equipment on the need for two carers.

Results

- 37% were 220 service users were assessed as being suitable for a reduction in their care package
- Estimated savings of £270,000 were made via reductions in care packages
- The average initial investment in equipment was £763 per service user

London Borough of Havering Review

Background



142 service users were assessed to establish their suitability for a reduction in care packages.

Results

- 59 people (42%) were assessed as being suitable for a reduction in their care package
- 77 (54%) were assessed as being unsuitable
- 6 service users were recommended to have an increase in their care package

Introduction

Double to Single Handed Care: The Review

Being able to move from double to single handed care provides an opportunity to make significant savings.

With the right type of equipment, single handed care can be successfully delivered as a safe practice for service users who are hoisted and in receipt of double handed care. Typically the pay back period is within six weeks of equipment purchased to reduce the need for two carers depending upon the equipment cost and cost per visit per carer.

On average, the success rate of being able to convert clients from double to single handed care is 42-50%.

Manual Handling – Does it Take Two?

To further back up the viability of providing single handed care, Prism Medical UK, in association with HFH Consulting and the University of Salford, has launched a White Paper challenging the perceived status quo that two carers are necessary for clients who require manual handling.

Essex Review

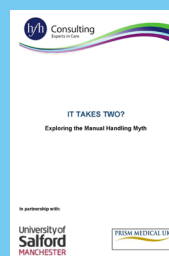
Background

500 cases were assessed to establish their suitability for a reduction in care packages.

Results

- 44% were assessed as being suitable for a reduction in their care package
- 3,618 domiciliary support hours were saved from the 44% of reduced care packages
- 47% were assessed as being unsuitable and only 10% required a minor increase in their care package

Your Free Research Report



Visit:
prismmedical.co.uk/doesittaketwo
to download your free copy of the Manual Handling – Does it Take Two? research report.

Turn to page 6 to see how Prism Medical UK can help you enable single handed care.

Working with PRISM ME

Services



Assessment

We have a team of experienced assessors who can assist in the assessment and joint assessment of clients to identify the most appropriate moving, handling and bathing equipment.

Products

We offer the largest portfolio of quality moving, handling and bathing products at competitive prices for organisations enabling single handed care.

Installation

We have one of the largest teams of Engineers operating from our Regional Service Centres across the UK. We can normally install products within seven days of receipt of an order.

Support

At every stage before and after the supply of products our Assessors and Business Managers, supported by Customer Service Teams, provide friendly, efficient support.

Training

Practical 'hands on' training is provided as part of our product offering. Training can be provided to clients and those who care for them.

Inter-agency Working

We will work alongside your team to ensure your single handed care project is as successful as possible.

Free Project Presentations

We can deliver bespoke, free presentations to senior management in order to highlight the potential savings that can be made by implementing a single handed care model.

Turn to page 8 to see how we can demonstrate the potential savings available as a result of implementing a single handed care model.



Products

Ceiling Track Hoists

Ceiling track hoists provide a permanent, cost effective, unobtrusive hoisting solution for single handed care.



Molift Raiser

The Molift Raiser sit to stand transfer platform is designed to provide active, safe transfer of the user with the guidance of a single carer.



Gantries & Portable Hoists

Gantry systems are ideal for those who require a hoisting solution which can be dismantled and transported in seconds by a single carer.



In-Situ Slings

Prism supplies a range of in-situ slings to suit a variety of applications, all of which can be fitted by a single carer.



Beds & Mattresses

Prism supplies a complete range of beds & mattresses which work seamlessly together to provide comfort and lower the risk of pressure ulcers.



In Bed Management Systems

A vital piece of equipment to enable single handed care. In bed management systems allow the client to be turned and repositioned with ease.



Shower Chairs

A range of shower chairs are available to suit varying needs. They can be highly customised and designed bespoke to an individual's specifications.



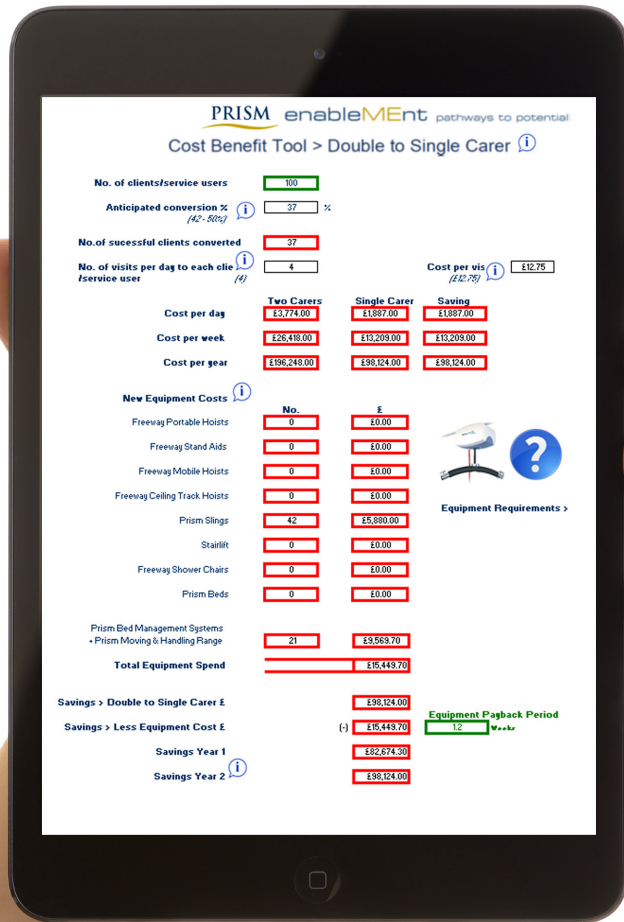
Moving & Handling Products

A complete moving and handling range is available including body support wedges, multigloves, swivel cushions and much more.



PRISM Cost Benefit Tool

Prism Medical UK has developed an interactive tool in conjunction with the University of Salford to demonstrate the cost benefits of investing in moving, handling and bathing equipment to allow a move from double to single handed care.



To arrange a demonstration of the cost benefit tool please contact us on 0845 409 2000 or visit www.prismmedical.co.uk

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